Job Description	Assist international expatriates and local inhabitants to find financial planning solutions. Adopt a holistic approach in managing long-term relationships with the clients to deliver suitable, independent and beneficial ongoing financial planning and wealth solutions to meet their short and long-term objectives. A thorough understanding of wealth management practices and processes and the ability to communicate them clearly and effectively.
Job Objective	♣ You should be a finance professional with exposure to Wealth Management, Liabilities Mobilization, Insurance, Priority Banking and Private Banking. ♣ You must be dedicated, enthusiastic, highly compliant and experienced in dealing with single and regular premium clients from all walks of life. ♣ Have relevant experience ♣ Advise the clients on all aspects of financial planning and wealth management ♣ You'll have an excellent support model which will assist you in administration and lead generation, you will need to actively drive new client acquisition, and will need to be motivated to meet and exceed sales targets. ♣ To succeed within this role, will need to have strong sales experience and a consultative approach as you will be offering personal advice to individuals. ♣ Although full training will be provided, the ideal candidate will be an experienced wealth management and financial planning professional. ♣ This position also offers plenty of room for career progression, and the right candidate will soon rise to AVP, Sr. AVP, Sales Director level within this rapidly growing company. ♣ So if you're an independent and entrepreneurial sales professional who welcomes first class training and support to take their career to new levels you can be part of the rapidly growing new age branded broking organization. ♣ You'll be rewarded with not only excellent working environment and lifestyle to be enjoyed in.